**Appendix No. 3.2: Commercial Offer Prices**

**Shale Shaker Screens**

**Bidders Name: …………………………………………………………………….………………………………………………………………………………**

1. **ALS Screens**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **No.** | **Manufacturer Part Number** | **Description**  **(in accordance with requirements from Technical Offer)** | **Qty. (units) estimated usage per year** | **Minimum order quantity (MOQ)**  **For ALS Screens** | **Net Price  (per unit)**  **Including delivery short notice (Incoterms 2020 DDP, Poland, Piła[[1]](#footnote-1))**  **PLN/USD/EUR[[2]](#footnote-2)** | **Net Price  (per unit)**  **Including delivery long notice**  **(Incoterms 2020 DDP, Poland, Piła)**  **PLN/USD/EUR** |
| 1. | …………………….. | 4x4 ALS 50 Mesh | 16 | 16 Screens  The Buyer undertakes to place each order as a MOQ or a multiple | …………………….. | …………………….. |
| 2. | …………………….. | 4x4 ALS 70 Mesh | 16 | …………………….. | …………………….. |
| 3. | …………………….. | 4x4 ALS 84 Mesh | 16 | …………………….. | …………………….. |
| 4. | …………………….. | 4x4 ALS 105 Mesh | 16 | …………………….. | …………………….. |
| 5. | …………………….. | 4x4 ALS 120 Mesh | 16 | …………………….. | …………………….. |
| 6. | …………………….. | 4x4 ALS 165 Mesh | 16 | …………………….. | …………………….. |
| 7. | …………………….. | 4x4 ALS 200 Mesh | 16 | …………………….. | …………………….. |
| 8. | …………………….. | 4x4 ALS 230 Mesh | 16 | …………………….. | …………………….. |
| 9. | …………………….. | 4x4 ALS 270 Mesh | 16 | …………………….. | …………………….. |
| 10. | …………………….. | 4x4 ALS 325 Mesh | 16 | …………………….. | …………………….. |

|  |  |
| --- | --- |
| **Discounts % -  in case the Buyer place orders for multiple of MOQ** | **%** |
| **2 x MOQ in one order** | …………………….. |
| **3 x MOQ in one order** | …………………….. |
| **4 x (or more) MOQ in one order** | …………………….. |

1. **Exalo Drilling S.A. other requirements:**

Note: Estimated values of Screens indicated in above are based on previous years usage, they are not binding and can be changed. The Buyer reserves the right to not purchase whole contracted volume or to purchase the Screens in amount that exceeds this volume after signing the Agreement.

|  |  |  |
| --- | --- | --- |
|  | Bidder Offer | Exalo Drilling S.A. requirements. |
| In case the Bidder offered Screens other than with composite frames (steel), please provide additional information regarding the price difference between the two Screens if composite frames available | …………………………  (price per unit) | If applicable |
| We declare that COO (Certificate Of Origin) will be provided. | YES | Mandatory to accept |
| We declare that we accept final version of Draft Sales Agreement. | YES | Mandatory to accept |
| We declare to provide API Certificates for Screens indicated above | YES | Mandatory to provide |
| We declare that we have sent **4** samples of the Screens **API 70 – 84 mesh** | YES | Mandatory to accept |
| **Delivery Terms: short notice**  Incoterms 2020  DDP POLAND (Piła) | ………………………….  (up to 14 days) | Mandatory to provide |
| **Delivery Terms: long notice**  Incoterms 2020  DDP POLAND (Piła) | ………………………….  (up to 8 weeks) | Mandatory to provide |
| Country of manufacturing: | …………………………. | Mandatory to provide |
| HS code: | …………………………. | Mandatory to provide |
| Validity of offer (days): | 90 days | Mandatory to accept |
| Payment scheme: | After each delivery based on properly issued invoice. Paid within 30 days of invoice date | Mandatory to accept |
| Bidder Contact Person: | …………………………. | Mandatory to provide |
| Telephone numer: | …………………………. | Mandatory to provide |
| E-mail address: | …………………………. | Mandatory to provide |

1. The detailed address of each and every delivery will be always indicated in placed orders. [↑](#footnote-ref-1)
2. Please choose currency. Offer in USD/EURO will be converted according to the exchange rate on the date of offer submission (average rate published by Narodowy Bank Polski, table A) [↑](#footnote-ref-2)